

Does print play an integral role in your customer communication strategy?

At Adare SEC, we are trusted by both the private and public sector to deliver critical customer communications via our secure, reliable, and best in class print operation.

Adare SEC Print Solutions

At Adare SEC, we create documents and communications on behalf of our clients, using a number of secure processes to transfer data and facilitate the creation of content rich, engaging communications.

High volume transactional print (such as bills, statements and reminders)

Adare SEC specialises in the print production of customer critical communications that can work independently or alongside our multi-channel service. As a 'safe pair of hands', we operate industry leading levels of integrity across our services.

Postal services

Our print solutions are complemented by a cost-effective post and distribution solution that enables our clients to achieve the maximum postal discount on all mail produced and mailed by Adare SEC.

Secure and Specialist print solutions

In addition to our high-volume transactional print and mail solutions, we also specialise in cheques and electoral communications.

Transactional print solutions that seamlessly integrate with your communications strategy to drive higher value customer relationships.

Our best in class print technology enables us to produce fully variable communications with high quality full colour output and white space management solutions, ensuring we follow your brand guidelines and match your corporate colour pallet for total brand compliance.

We use high-speed intelligent fulfilment to provide a cost effective, time saving service for all mail. Specialist items can be fulfilled by hand and we have a team of full time, permanent employees dedicated to this task.

Security is at the heart of what we do, our three secure production sites are all certified to ISO27001 standards and audited independently each year by both specialist third parties and compliance experts from our client base.

The secure environment and rigorous processes in place ensure that we can produce millions of printed communications every week for private and public sector clients that are required to provide an audit trail for compliance, regulatory and legal reasons.

Postal solutions that enable our clients to achieve the maximum postal discount possible on all mail produced and mailed by us.

Applying a range of disciplines to the data processing and overall workflow management of mailings, we are pro-active in the identification of areas where additional savings and efficiencies can be generated.

Our technical, operations and purchasing specialists are constantly assessing market developments and investigating new initiatives to ensure clients receive up-to-date pricing and discounts along with excellent service.

In order to achieve these savings for our clients, we sort all mail pre and post production, depending on which option best suits our client's requirements and maximises the postal discount available to them.

Our high-speed mail sortation devices sort packs to an agreed standard, post-production, so once sorted, packs are delivered directly into the postal stream at Royal Mail Inward Mail Centres (IMCs) enabling us to pass on significant savings on to our clients, regardless of volumes of mail sent.

Postal savings can be achieved by each and every one of our clients; we combine all our mail streams in to one daily despatch volume, allowing all clients to achieve the maximum discount available regardless of volume sent.

Democratic Services

Adare SEC works with over 30 councils, including city, county, district and parish councils handling over 3.5 million polling letters and a million postal voting packs across the UK.

Democratic Services

Adare SEC offers a complete service for the supply of Election Day materials. From initial project consultancy and planning to delivery to Council representatives and directly to the public. We have the capability to work with large amounts of data and have over 30 years' experience in working with local authorities to support elections.

We have a specialist team consisting of industry experts and project managers as well as state of the art technology and proven processes.

Our solution for democratic services is designed to be as efficient as possible, optimising and rationalising product options to reduce costs and consolidating production to ensure the process operates as effectively as possible whilst utilising the benefits of scale in print production.

We have created a single, cost and time efficient production process for a series of uniform products provided to our local authority clients.

We are trusted with parliamentary, local, European, Mayoral and PCC election documents and mail, with proven experience and expertise across IER, Poll Letters, Proxy Postal Poll Letters, Postal Voting Packs, Ordinary and Tendered Ballot Books and Large Print Ballot Papers, as well as optimised processes which enable the conversion of multiple products into a 1 piece mailer.

The introduction of our self-serve online proofing system SmartApproval, assists with the project management between us and each client, allowing a range of electoral products to be presented and approved or rejected for changes online, building greater efficiency into the process.

Furthermore, we operate our own C9 licence, meaning we can manage postage providing significant savings over Royal Mail rates.

Due to the efficiency of our solution and the experience and capabilities that underpin it, we now support Councils right across the UK.

Combining production and applying this centralised model across mailing routes for over 30 local authority clients delivers cost savings for organisations under intense pressure to optimise their expenditure of public funds.

Transport Hub

Timetable production, data quality tools, print and fulfilment, including all manner of marketing and passenger information collateral.

Transport Hub

Through innovation, expertise and first-class customer service, Adare SEC is the number one choice and provider of sustainable travel information solutions and offers real and tangible benefits to the transport market.

Taking Network Rail CIF data on a daily basis you can edit and format from any location at the click of a button. Our unique page maker system then allows you to drop your data in to a print ready format to create the finished product. Couple this with the flexibility to add in covers, introductions, notes, maps and filler ads.

Available Modules

Long Term:

- Timetables
- A-Zs
- LORs
- Station Simplifiers

Short Term:

- Engineering Works
- CPANs
- Bespoke Cross Check
- Double Check

End-to-End Full Production Service

We appreciate not everyone has the in-house resources to simply license and go and instead require a guaranteed, professional full production service.

Our team of inimitable rail experts has vast experience delivering all manner of passenger and employee timetable information. We will download, edit, liaise with train planning/marketing, proof, print and deliver.

Available Services

- Full May and December timetable production
- Blockade communications
- Leaf fall/Christmas/Easter timetables
- Ongoing engineering work
- Employee information

“I have found the Adare SEC platform to be the most efficient in the marketplace, its intuitive and simple to use and saves a vast amount of time compared to other systems and manual timetable creation. The team behind it are knowledgeable and accommodating and work closely to support changes required to the platform and/or during timetable production including print, fulfilment and call of. I have no reservations in recommending this platform to any TOC.”

Ian Kempson
Virgin Trains



“The system is by far the most efficient timetable production system there is.”

Rakesh Bansal
Cross Country



“S4CM has been designed to robustly support Train Operators in their Schedule 4 contractual negotiations with Network Rail; the investment made in the system, providing a ‘tried & tested’ basis to budgeting and validation of compensation payments made by Network Rail. We have seen a marked improvement in the totality of legitimate compensation recovered from Network Rail, and the quality of data supporting such negotiations.”

- Virgin Trains



“Customising the software to our individual needs has been exceptional.”

Sandra Vaughan
Arriva Trains Wales



Compliance and certifications

We manage risk through tiers – robust lines of defence which spread accountability throughout the organisation. Immediate controls happen through the automated monitoring of each and every communication that we process. Then, we have internal audit – a layer of independence within the business – which validates that processes are happening correctly. This then flips to an external view, validating that our risk framework is operating as it should do against certified regulations or client expectations or consultancy best-practice.

So, we are not relying on one person or one process to ensure that we stay on track. We are constantly evaluating and driving improvement – right up to board level where our ownership of risk and compliance is regularly challenged and reviewed.

It's about being that 'safe pair of hands' for clients. Understandably, risk management and business continuity strategies are always a key part of any discussion with clients and prospects – the penalties for not being robust and meticulous are well known. Having the correct certifications in place is critical, but we take these as the foundation for continuous improvement, not as the end goal.

Ultimately, we're providing businesses with total reassurance around their communications compliance, providing the safety net that enables these organisations to flex to new ways of working and to focus on bottom-line growth. As the saying goes – “opportunity and risk come in pairs.” By managing the risk, we are providing clients with the platform to explore new opportunities.

Security Management	Huddersfield	Leicester	Bellshill
PCI Data Security Standard 3 – Tier One – QSA Audited	•		
Cyber Essentials and Cyber Essentials Plus	•	•	•
ISO 27001 – Information Security Management	•	•	•
Data Protection Act – Registered as a Data Controller with the ICO	•	•	•
C&CCC – Cheque Printer Accreditation Scheme (CPAS)	•	•	•
The UK Cards Association PIN Mailer Security Accreditation Scheme	•		
Strict employment policy with security vetting to DBS Check Level 1	•	•	•

Quality Management	Huddersfield	Leicester	Bellshill
ISO 9001 – Quality Management System	•	•	•
BS 10008 – Electronic Information Management System	•		
PRINCE2 & Agile – Hybrid Delivery Approach	•	•	•

Environment Management	Huddersfield	Leicester	Bellshill
ISO 14001 – Environmental Management System	•	•	•
Forest Stewardship Council® – Chain of Custody Licence No. C015977	•	•	
Programme for the Endorsement of Forest Certification – Chain of Custody Licence No. 16-33-643	•	•	

Health & Safety	Huddersfield	Leicester	Bellshill
ISO 45001 – Occupational Health and Safety Management	•	•	•

Business Continuity	Huddersfield	Leicester	Bellshill
ISO 22301 – Business Continuity Management	•	•	•

Memberships	Huddersfield	Leicester	Bellshill
Credit Service Association (CSA)	•	•	•
British Printing Industries Federation (BPIF)	•	•	•
Association of Electoral Administrators (AEA)	•	•	•

Plant List – Huddersfield

Origination and Platemaking

2 x Agfa Apogee Prepress Servers running Apogee Prepress 8
1 x Agfa PrintDrive Server
1 x Agfa Colourtune Server
1 x Agfa Avalon N8 Computer to Plate System and plate line

1 x Agfa/Epson Sherpa proofing systems
1 x Agfa Sherpamatic 43 double sided Proofer
1 x Mac Pro
3 x iMacs

Digital Printing Equipment

1 x Ricoh Pro™ VC 60000, continuous feed, dynamic perforation, full colour
1 x Ricoh Pro™ VC 70000, continuous feed, dynamic perforation, full colour
1 x Canon ColourStream 3900Z, continuous feed, dynamic perforation, full colour
1 x Canon ColourStream 6900Z, continuous feed, dynamic perforation, full colour
2 x Xerox Baltoro, cutsheet, full colour

2 x Xerox Igen 150, cutsheet, full colour
1 x Xerox Nuvera 314, cutsheet, mono
1 x Xerox Nuvera 288, cutsheet, mono
2 x Xerox Nuvera 144, cut sheet MICR enabled, mono
2 x RISO 9150, cutsheet, full colour
2 x RISO GD9630, cutsheet with SafePIN encryption, full colour

Litho Offset Printing

1 x Muller Martini A52; continuous (web) 10 colour with inter-deck UV drying, re-moist or impact gumming application and drying, perforation, creasing, Eltromat camera control and with inter-changeable 17", 24", 25.5" and 28" cylinders (6 cylinders and 1 numbering), sheeter.

1 x Goebel NovaPrint; continuous (web) 8 station with UV drying to six stations, numbering capability, line hole die cut and Atlantic Zeiser ink-jet in-line. The press also comes with a flying splice, turret re-winder and Opticut sheeter and delivery system. The system includes 28" and 24" cylinders.

Intelligent Enclosing Technology

2 x BlueCrest EPIC Inserters, continuous feed, DL/C5 envelopes
2 x BlueCrest MPS, continuous feed, DL/C5 envelopes
2 x BlueCrest MSE, continuous feed, DL/C5/C4 envelopes
4 x Quadiant DS1200, cutsheet, DL/C5 envelopes
3 x Quadiant DS600, cutsheet, DL/C5/C4 envelopes

Ink Jetting

1 x AstroJet 1000
1 x Dalren Reel Doctor

1 x Rexel WB706 Ring Binder

Finishing Equipment

1 x Hunkeler CS6 – High speed sheeter	1 x Schneider Senator MC2 Guillotine
1 x Hunkeler CS8 – High speed sheeter	1 x Schneider Guillotine
5 x Hunkeler Rewind Units	2 x Shrink Wrapping Unit
1 x Hunkeler Web Finishing Line (20”, 22” & 24”)	1 x Macey Omegabinder
2 x Hunkeler Mini with Re-moist Glue Mailers	1 x MBO Folders
2 x Technau Guillotines	1 x Label Applicator
2 x MBO Folders	1 x Clear Tab Applicator
1 x Technau Pinless Cutter / Merger	2 x Pafra Cold Glue System
1 x Dalren Reel Doctor	2 x HSS Cold Glue System
3 x Boston Wire Stitchers	1 x 6 Plate T700 Fold Unit
1 x Vacuumatic Electronic Note/Vouchers Counters	2 x 4 Plate T700 Fold Unit
	1 x Better Pack 555ofA – Box Sealer

Pressure Sealers

1 x PS600 Pressure Sealer	1x Margana Docufold
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Postal Solutions

1 x Bell & Howell Criterion Apex 96 High Speed Mail Sortation Engine
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Inbound Document Processing

3 x Kodak I 3200 Scanners	2 x Opex Falcon Multi-functional Scanners
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Warehousing

An onsite 40,000sq.ft warehouse (6,247 storage locations) facility enables Adare SEC to offer a surplus material stock holding service for customers. With 20 rows of narrow-aisle, high rise racking, the warehouse is a fully automated, barcode controlled facility providing total transparency and control of stock management. Adare SEC's capacity enables large volumes of product to be absorbed at short notice to complement peak mailing activity and/or increased contract usage.

Secure Storage Facility

Within the site is also a purpose-built secure storage area or 'strong room' where valuable raw or printed materials can be stored within the most secure environment available within the marketplace. This secure facility, situated inside Adare SEC's UK Cards Association, C&CCC CPAS and ISO 27001 certificated site, is constructed of double-skin concrete blocks with steel mesh and concrete infills. It is also protected by a seismic/passive infrared (PIR) alarm system, sheet steel doors and magnetic locks with key card and PIN access controls.

Plant List - Leicester

Digital Printing Equipment

2 x BlueCrest IJ20, continuous feed, dynamic perforation, full colour
1 x Ricoh C9100, cutsheet, full colour
1 x Ricoh C7100, cutsheet, full colour

2 x Ricoh Pro8110, cutsheet MICR enabled, full colour
1 x Canon ColourStream 6900Z, continuous feed, dynamic perforation, full colour

Intelligent Enclosing Technology

3 x BlueCrest EPIC, continuous feed, DL/C5/C4 envelopes
1 x BlueCrest EPIC, continuous feed/cutsheet, DL/C5/C4 envelopes
1 x BlueCrest Pulse, cutsheet, DL/C5/C4 envelopes
2 x CMC 9000, continuous feed, DL/C5 envelopes

Postal Solutions

2 x Bell & Howell Jetstar

Finishing Equipment

1 x Hunkeler CS6 – High speed sheeter
1 x Schneider Guillotine

1 x Stahl Folder
2 x Pressure Sealers

Plant List - Bellshill

Digital Printing and Personalisation

1 x Ricoh C7100, cutsheet, full colour
3 x RISO GD9630, cutsheet, full colour

2 x Xerox Nuvera 314, cutsheet, mono

Intelligent Enclosing Technology

1 x Kern 3500, cutsheet, DL/C5 envelopes
4 x Kern 2500, cutsheet, DL/C5 envelopes

Finishing Equipment

2 x Ideal Guillotine
2 x Pressure Sealers



Adare SEC is a leading provider of technology-led, Integrated Communication Solutions, inspiring our clients with choice and insight to deliver their vital message securely, via multiple channels. As a trusted partner, we consult with our clients to give them choice and insight enabling them to maximise the effectiveness of their communications. We pride ourselves on compliance and integrity, evidenced by our suite of certifications across our three secure sites.

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